



#### **QUESTION FOUR**

- a) What FIVE (5) major criteria would you employ in pre-qualification of supplies?  
(10 Marks)
- b) Explain FOUR (4) major activities performed by the purchasing department  
(4 Marks)
- c) How would you make the decision on whether to make or buy a product?  
(6 Mark)

#### **QUESTION FIVE**

- a) Quality is an important in purchasing. Outline FOUR (4) features that denote quality  
(4 Marks)
- b) Explain the meaning of the following forms of supplier relationships:
  - i. Partnership trading
  - ii. Reciprocal trading (4 marks each)
- c) Outline FOUR ways in which a firm can control inventory (8 Marks)