



The Co-operative University of Kenya

SUPPLEMENTARY / SPECIAL EXAMINATION OCTOBER-2019
EXAMINATION FOR THE DIPLOMA IN PURCHASING & SUPPLIES
MANAGEMENT

UNIT CODE: DMPS 1203

UNIT TITLE: MEASURING PURCHASING PERFORMANCE

DATE: 4TH OCTOBER, 2019

TIME: 2:00 PM – 4:00 PM

INSTRUCTIONS:

- Answer question **ONE (compulsory)** and any other **TWO** questions

QUESTION ONE

- (a) Explain the following terms:
- Performance measurement (2 marks)
 - Supplier appraisal (2 marks)
- (b) Explain the **THREE** types of objectives that are used in management by objectives (6 marks)
- (c) Give **FIVE** aims of purchasing performance measurement (10 marks)
- (d) Discuss any **FIVE** contents of purchasing audit in purchasing (10 marks)

QUESTION TWO

- (a) Explain **FIVE** principles of performance measurements in purchasing (10 marks)
- (b) Discuss any **FIVE** approaches to performance measurement in purchasing (10 marks)

QUESTION THREE

- (a) Explain **FIVE** importance of measuring performance in purchasing (10 marks)
- (b) Discuss the fundamental steps in approaches to purchasing performance (10 marks)

QUESTION FOUR

- (a) State **FIVE** benefits of benchmarking (5 marks)
- (b) Give **FIVE** areas in purchasing that can be considered for benchmarking (5 marks)
- (c) Discuss the first **FIVE** main stages in benchmarking process (10 marks)

QUESTION FIVE

- (a) Expound on any **FIVE** purchasing performance measurement categories (measures) (10 marks)
- (b) Explain any **FIVE** Cs of effective supplier evaluation (10 marks)