

EXAMINATION FOR THE SEPTEMBER-DECEMBER 2018
EXAMINATION FOR THE DIPLOMA IN THE MANAGING PURCHASING AND
SUPPLIES RELATIONSHIPS (YR. 2019/SEM.)

UNIT CODE:DMPS 1202 UNIT TITLE:MANAGING PURCHASING AND SUPPLIES
RELATIONSHIPS

DATE:30 OCTOBER, 2019

TIME: 2.00 – 4.00 P.M.

INSTRUCTIONS

Answer question **ONE** (compulsory) and any other **TWO** questions

QUESTION ONE

- a.Explain the importance of contract management and supplier management [4marks]
- b.Explain the meaning of Suppliers Base Optimization and Supplier Base Rationalization
[5marks]
- c. State the advantages of rationalization and optimized supply base [4marks]
- d. In contrast, describe purchasing and procurement [8marks]
- e.Describe three techniques of supplier performance measurement [9marks]

QUESTION TWO

- a. Outline 4 major objectives of purchasing [4marks]
- b. Name three departments created within the purchasing organizations functions[6marks]
- c. Explain the terms rational of supplier base, and optimization of supplier base [6marks]
- d. Define Purchasing [4 marks]

QUESTION THREE

- a. List at least seven actions and procedures that are carried out in the successful contracts and suppliers management [7marks]
- b. Outline only SEVEN elements (steps) of a process map for supplier development[7marks]

- c. List the three types of supplies measurement techniques [6marks]

QUESTION FOUR

- a. Name four types of evaluation criteria of BIDS by companies' senior management [8marks]
- b. List FOUR common purchasing activities in a purchasing department [4marks]
- c. Identify the eight details of bidding process in managing purchase [8marks]
- c.

QUESTION FIVE

- a. Outline details of process used in selection of bidders [8marks]
- b. Outline SEVEN reasons emphasized by CIPS for supplier development [7marks]
- c. Outline objectives of purchasing [5marks]