



# **The Co-operative University of Kenya**

## **SPECIALS AND SUPPLEMENTARY EXAMINATION AUGUST-2019** **EXAMINATION FOR THE DIPLOMA IN PURCHASING AND SUPPLIES** **MANAGEMENT**

**UNIT CODE: CMPS 1203**

**UNIT TITLE: MEASURING PURCHASING AND SUPPLIES PERFORMANCE**

**DATE: 26<sup>TH</sup> AUGUST, 2019**

**TIME: 2:30 PM – 4:30 PM**

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### **INSTRUCTIONS:**

- Answer question **ONE (compulsory)** and any other **TWO** questions

### **QUESTION ONE**

- (a) Explain the main benefits of measurement of buyers performance. (10 Marks)
- (b) Explain the main reasons for measurement of performance of a purchasing function. (10 Marks)
- (c) Explain FIVE key performance indicator for stores operators. (10 Marks)

### **QUESTION TWO**

- (a) Explain FIVE key areas of target in performance improvement. (10 Marks)
- (b) Explain the main costs elements in stores operations. (10 Marks)

### **QUESTION THREE**

- (a) Explain management by objectives and its application in measurement of purchasing performance. (10 Marks)
- (b) Explain purchasing management audit as an approach to assessment of performance. (10 Marks)

### **QUESTION FOUR**

- (a) Explain the main methods of evaluation of purchasing performance. (10 Marks)
- (b) Explain the FIVE main ways of building supplier – buyer relationship. (10 Marks)

### **QUESTION FIVE**

- (a) Explain the main elements of an appraisal schedule. (10 Marks)
- (b) Explain the FIVE main reasons for holding of inventory. (10 Marks)